

Key figures of the first three months 2022/2021

	Jan. – Mar. 2022	Jan. – Mar. 2021	Change in %
Order intake (in million euros)	310.3	239.6	29.5
Advanced Photonic Solutions	232.6	142.7	63.0
Smart Mobility Solutions	38.9	41.2	- 5.8
Non-Photonic Portfolio Companies	37.9	54.3	- 30.2
Other ¹	0.8	1.3	
Revenue (in million euros)	208.5	150.6	38.5
Advanced Photonic Solutions	157.1	100.6	56.2
Smart Mobility Solutions	21.2	19.2	10.2
Non-Photonic Portfolio Companies	29.7	30.3	- 1.9
Other ¹	0.6	0.5	
EBITDA (in million euros)	21.0	16.5	27.3
Advanced Photonic Solutions	28.3	22.0	28.3
Smart Mobility Solutions	0.7	0.2	277.5
Non-Photonic Portfolio Companies	- 3.3	- 3.0	- 8.8
Other ¹	- 4.7	- 2.7	
EBITDA margin	10.1%	11.0%	
Advanced Photonic Solutions ²	18.0%	21.9%	
Smart Mobility Solutions ²	3.2%	0.9%	
Non-Photonic Portfolio Companies ²	- 11.0%	- 9.8%	
EBIT (in million euros)	4.7	4.3	9.6
EBIT margin	2.3%	2.9%	
Earnings after tax (in million euros)	3.1	2.7	15.2
Earnings per share - Group (in euros)³	0.05	0.07	- 30.4
Free cash flow (in million euros)	- 3.1	9.2	n/a
Cash conversion rate	< 0	56.0%	
	March 31, 2022	Dec. 31, 2021	March 31, 2021
Order backlog (in million euros)	641.9	543.5	388.9
Advanced Photonic Solutions	503.2	430.2	235.0
Smart Mobility Solutions	72.6	54.3	69.4
Non-Photonic Portfolio Companies	65.9	58.9	83.8
Other ¹	0.2	0.0	0.7
Frame contracts (in million euros)	145.1	135.1	25.6
Employees (head count and incl. trainees)	4,264	4,205	3,645
Advanced Photonic Solutions	2,792	2,721	2,059
Smart Mobility Solutions	480	491	491
Non-Photonic Portfolio Companies	695	692	808
Other ¹	297	301	287
Employees - Group (head count and incl. trainees)³	4,949	4,905	4,401

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation

² Based on the sum of external and internal revenue

³ Group includes the continuing operations and VINCORION as discontinued operation

Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).

Jena, May 11, 2022